



ANNUAL REPORT ISSUE—MARCH 1962

A Growing Concern

The Lighthouse is seeking to widen employment opportunities for all blind people through the innovation of a pioneering professional placement service which is the first of its kind in the United States.

The newly-erected Lighthouse Professional Placement Service was established with the aid of a matching grant from the Office of Vocational Rehabilitation of the Department of Health, Education and Welfare.

The need for a service, specifically designed to counsel and place blind persons qualified in professional fields, has been particularly great in the New York City area where there is a concentration of students training for professions and graduates who are seeking placement.

The new service, which began operations on March 5th, is a division of the Department of Direct Services and is working in close conjunction with the existent Lighthouse Placement Service.

While the latter service, together with the placement and counseling service of V. R. S., has had an excellent record of professional placement, the additional specialized service will have as its goal the development of greater opportunities and the securing of placements which are more closely related to the highest potential of each individual.

This Professional Placement Service is planned as a Demonstration Project to show clearly that qualified blind persons can be satisfactorily placed in the areas for which they have been trained, and that once placed, they can successfully maintain employment.



New Horizons

The Lighthouse is widening its boundaries! Through a merger of The Lighthouse and the Blind Service Agency of Westchester, greatly extended rehabilitational and recreational programs will soon be available to 900 blind Westchester County residents.

Brian Wallach, president of the Westchester agency, said, "By adding to the endeavors of our organization the strengths, resources and experience of The Lighthouse, we will be able to provide a more complete and adequate service to blind people."

Although the Blind Service Agency has served Westchester for more than a year, it has operated on a very limited budget. Now, with \$50,000 of The Lighthouse budget allocated to its Westchester division in the first year of the merger, a more enriched service can be offered.

Citing another advantage of the merger, Lighthouse President William M. Robbins said the central office staff of The Lighthouse will augment the present Westchester staff which, under its same management, will be considerably enlarged.

FIFTY-SIXTH ANNUAL MEETING

*You Are Cordially Invited to Join Us
In Celebrating Another Year of Progress
We Promise You*

*A Program of Unusual Interest on
Thursday, March 22nd, 1962
At Four O'clock in the Afternoon*

THE LIGHTHOUSE AUDITORIUM
111 EAST 59th STREET, NEW YORK CITY

...in 1961

THE LIGHTHOUSE DID THIS FOR BLIND PEOPLE

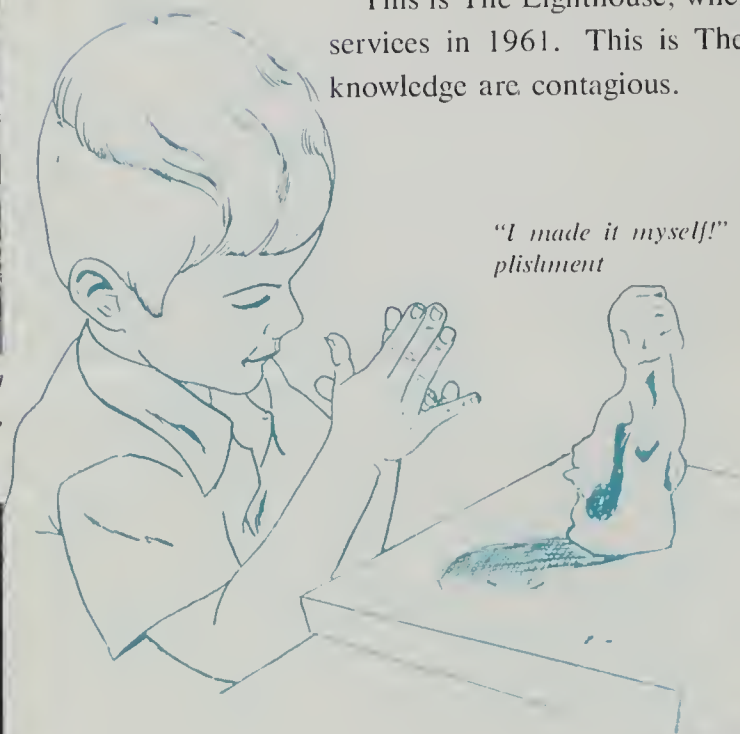
ADJUSTMENT



Braille cookbooks help newly-blind trainees master the culinary arts, despite lack of vision



The ability to feed oneself is an important skill learned in The Lighthouse Nursery School



"I made it myself!" Creativity brings a sense of accomplishment



Knit one, purl two—knitting not only affords relaxation, but builds manual dexterity as well



A play area on The Lighthouse roof enables blind children to perfect coordination and agility

The Lighthouse is a bustling, thriving community where newcomers are immediately aware of a pervading atmosphere of optimism.

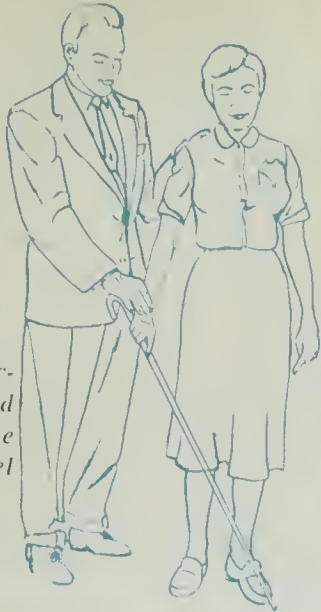
In the Nursery School, energetic youngsters are noisily engaged in their first experiments in group interaction. A cluster of elderly women, gathered on another floor, are cheerfully swapping stories, while their agile hands busily continue knitting or sewing.

A look of pleasure crosses the face of a young man who has just received word from the Placement division that a big job is his.

The hum of activity is everywhere. People are laughing, talking with friends, learning a new skill. Walk into any room, and you will detect a note of pride born out of accomplishment.

This is The Lighthouse, where 5,683 blind people received services in 1961. This is The Lighthouse where hope and knowledge are contagious.

TRAINING



Cane travel instructions provide blind people with the ability to travel unassisted



The blind trainee, preparing for a musical career, learns new scores from braille music

RECREATION



"Cruising down the river . . ." Pedaling in great demand at lovely Camp



At The Lighthouse, blind children are offered instruction in the arts at a very early age



Lighthouse Industries, a thriving factory, employs only blind people in production operations



Elderly campers at Riverlight spend a sunny afternoon over a leisurely game of checkers

EMPLOYMENT

Blind people, trained at The Lighthouse, secure employment in a number of industrial areas



Manual skills, developed in Lighthouse training programs, lead to profitable employment

Blind people must spend many hours learning how to safely handle complex industrial tools



"Ride 'im, cowboy!" A is an exhilarating, all-



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Boats are
Lighthouse



The wonderful freedom of motion experienced in roller-skating is thrilling to blind children



Horseback ride at Camp Munger
experience



Blind bowlers spend many fun-filled hours in The Lighthouse alleys improving their scores



Ophthalmologist performs tests to determine which low vision lens will best aid his patient

RESEARCH



New methods of preventing and treating blindness are constantly sought by Lighthouse researchers



A magnification lens helps legally blind man do close work; glasses improve distance vision

Ophthalmologist supervises technician taking Schiotz Pressure Test at The Lighthouse Glaucoma Research Laboratory located in New York's Metropolitan Hospital



A Year of Progress at the Lighthouse . . .

The stewardship of funds entrusted to a non-profit service organization by its many contributors imposes a heavy responsibility on the agency's Board of Directors. Each year, we at The Lighthouse like to take this opportunity to explain to our faithful friends and supporters how we have met this responsibility. At the same time, we wish to express our sincere gratitude to these same contributors who, this year, contributed the largest amount ever entrusted to us for direct services to blind people.

In 1961, The Lighthouse continued its complete program of services to 5,683 blind men, women and children. Of this number, 715 were new clients of The Lighthouse.

Most of you are familiar with the 29 major services provided by The Lighthouse, but a less publicized area of Lighthouse activity is applied research, an area in which The Lighthouse has made advances this year. In 1961, the New York City Department of Health, with a grant from The Lighthouse, was encouraged to establish glaucoma screening programs in seven health centers throughout the city. This marked the beginning of an expanding glaucoma screening program which is now being financed by New York City.

In addition, a Lighthouse grant made possible the establishment of a glaucoma screening project at Metropolitan Hospital, the purpose of which is to study the possibility of making glaucoma screening a routine part of hospital admissions procedure. To facilitate this program, The Lighthouse equipped a modern, electronic glaucoma research laboratory in which ophthalmologists and technicians perform tests to determine the presence of glaucoma in suspected cases. The project is also designed to see that close follow-up care to prevent blindness is provided where glaucoma is detected.

Important progress has also been made by The Lighthouse Audiometric Service. Of the individuals given audiometric tests in 1961, 52 per cent were found to have had a significant hearing loss. The Audiometric Service provided the necessary follow-up care which, in many cases, arrested a hearing loss that could seriously incapacitate a blind person.

The progress in providing services to blind people by The Lighthouse Queens Center and the rapid development of a strong community interest in Queens is most unusual. The Lighthouse Queens Center is increasingly becoming a focal point of interest to blind people in Queens, many of whom had previously encountered difficulty in traveling to Manhattan for services.

The utilization of The Lighthouse Training Center in the Manhattan building, as well as training areas in the Queens Center, has enabled us to continue to provide a more comprehensive program in the rehabilitation of individuals referred to us by The Vocational Rehabilitation Service of the New York State Commission for the Blind.

Lighthouse Industries had a good year. Progress in manufacturing efficiency and financial accounting was made, and there was a marked increase in average hourly earnings of blind employees. 1961 was also a year of major building improvements for the Industries.

Recognizing that many people need services in their home environments, special efforts were made this year to reach those individuals living in outlying sections of the city. Lighthouse home teachers made 11,880 visits to 3,044 blind persons in the boroughs of Manhattan, Queens, Bronx and Richmond. Special emphasis has also been placed on meeting the needs of elderly blind persons living in institutions or nursing homes.

In 1961, The Blind Service Agency of Westchester asked for help from The Lighthouse in providing a full program of services to blind residents of this part of metropolitan New York. After study of the needs and with the help of The Westchester Council of Social Agencies, a merger of the organizations was completed.

In this letter, it is difficult to report all of the progress which has been made in such an active and successful year of service. Let it suffice, therefore, to say that in every phase of Lighthouse service, and in every division of The New York Association for the Blind, "progress" has been the keyword for 1961.

One further note should be devoted to World Health Day, which is being celebrated on April 7th. This year's theme, of particular concern to those of us at The Lighthouse, is "Preserve Sight; Prevent Blindness."

On behalf of the Board of Directors, I would like to extend their thanks and mine for the devoted service of the staff whose tireless efforts have contributed toward the betterment of the lives of blind people.

WILLIAM M. ROBBINS
President

The New York Association for the Blind, 111 East 59th Street, New York 22, New York. Officers: William M. Robbins, President; Mrs. William Armour, George Dwight, Clarence G. Michalis, Frederick S. Moseley, Jr., Vice-Presidents; LeRoy Clark, Jr., Treasurer; John L. McCormick, Secretary. Col. E. A. Baker, OBE; Rt. Rev. H. W. B. Donegan, DD; Miss Helen Keller; Rev. Dr. Julius Mark; Francis Cardinal Spellman, DD; Honorary Vice-Presidents. Board of Directors: H. Adams Ashforth, Mrs. George F. Baker, Dr. Conrad Berens, John F. Bryan, Mrs. Howard S. Cullman, Enos Curtin, Eli Whitney Debevoise, Palmer Dixon, Sr., Joseph L. Eckhouse, Mrs. Douglas C. Findlay, Ivan S. Flood, James A. Fowler, Jr., Mrs. Bernard F. Gimbel, Charles V. Hickox, Mrs. William W. Hopkin, Percival S. Howe, Jr., Kenneth A. Ives, Mrs. John G. Jones, Mrs. Edgar W. Leonard, Winslow Lovejoy, Jr., Rev. David McCracken, Charles G. Meyer, James F. Murphy, Dr. R. Townley Paton, Frederic Pruyn, Dr. James E. Purnell, Hon. Francis E. Rivers, Fred Rudge, Charles G. Stradella, Mrs. Donald S. Stralem, Ed Sullivan, Ridley Watts, Winifred Holt Mather, Founder, Allan W. Sherman, Executive Director. The Lighthouse News is produced by the Public Interest Department. Neil Reiser, Director. Fay Marks, Pat McKee, Carol Asch Reals.

SUMMARY OF RECEIPTS Exclusive of Lighthouse Industries
Years Ended December 31, 1961 and 1960

CONTRIBUTIONS	1961	1960
General	\$ 889,415	\$ 857,229
Greater New York Fund	66,534	67,935
	<u>\$ 955,949</u>	<u>\$ 925,164</u>
INCOME FROM		
Investments, net	\$ 536,430	\$ 463,770
Trusts and Estates	82,507	65,252
	<u>\$ 618,937</u>	<u>\$ 529,022</u>
INCOME FROM SERVICES		
State Vocational Rehabilitation Services	\$ 59,881	\$ 61,970
N. Y. State Dept. of Social Welfare	—	2,678
Craftshop and Part-Time Work Centers, Gross	60,571	57,946
Residences (Board and Lodging) Gross	72,650	73,394
Interest Earned, etc.	31,236	26,893
	<u>\$ 224,338</u>	<u>\$ 222,881</u>
	<u>\$1,799,224</u>	<u>\$1,677,067</u>
LIGHTHOUSE INDUSTRIES RECEIPTS		
Sales and Other Income	<u>\$3,832,302</u>	<u>\$3,282,835</u>

The Lighthouse is supported almost entirely by voluntary contributions. Not included in above receipts were gifts to Building Fund in 1961 of \$2,600 and in 1960 of \$6,350, and gifts to Designated Funds for Future Use in 1961 of \$63,484 and in 1960 of \$9,790.

SUMMARY OF EXPENSES Exclusive of Lighthouse Industries
Years Ended December 31, 1961 and 1960

SERVICES TO BLIND PEOPLE	1961	1960
Welfare and Health	\$ 291,576	\$ 273,726
Education and Training	403,493	376,916
Placement and Counseling	27,724	25,314
Recreation and Vacation Camps	269,706	244,035
Residences for the Blind	122,118	114,517
Craftshop and Part-Time Work Centers	126,153	120,835
	<u>\$1,240,770</u>	<u>\$1,155,343</u>
MEDICAL RESEARCH		
Through Ophthalmological Foundation	\$ 14,985	\$ 30,526
Glaucoma Screening	22,589	59,120
COST OF PUBLIC SUPPORT	227,799	217,810
EDUCATION OF PUBLIC ABOUT BLINDNESS AND BLIND PEOPLE	101,764	100,513
ADMINISTRATION AND GENERAL EXPENSES	196,848	158,301
	<u>\$1,804,755</u>	<u>\$1,721,613</u>
DEFICIT OR EXCESS RECEIPTS OVER EXPENDITURES		
Deficit in Operations	\$ 5,531*	\$ 44,546*
Cost of Alterations and Improvements	—	20,087*
	<u>\$ 5,531*</u>	<u>\$ 64,633*</u>
LIGHTHOUSE INDUSTRIES EXPENSES		
Costs and Expenses	\$3,776,222	\$3,362,253
Net Gain <i>Loss</i> * Transferred to Working Capital	56,080	79,418*
	<u>\$3,832,302</u>	<u>\$3,282,835</u>

*Italic figures indicate deficit or net loss.

The financial statements of The Association for the year 1961 are in process of examination by Ernst & Ernst, independent public accountants, and on completion, their report may be examined at our headquarters.



THE LIGHTHOUSE

The New York Association for the Blind
111 East 59th Street
New York 22, ELdorado 5-2200

LIGHTHOUSE QUEENS CENTER
60-05 Woodhaven Boulevard, Elmhurst
TWining 9-9100

LIGHTHOUSE INDUSTRIES
36-20 Northern Boulevard,
Long Island City
STillwell 4-0106

RESIDENTIAL CLUBHOUSE
FOR BLIND MEN
31-65 46th Street, Long Island City
AStoria 4-8392

RESIDENCE FOR BLIND WOMEN
60-15 Wetherole Street, Elmhurst
TWining 9-5700

STATEN ISLAND
Training
Brighton Heights Reformed Church
Recreation
Richmond Masonic Hall

CAMP LIGHTHOUSE
Waretown, N. J.

CAMP RIVER LIGHTHOUSE
Cornwall-on-Hudson, New York

CAMP MUNGER
Cornwall-on-Hudson, New York

Bequests

A postage paid envelope is enclosed for the convenience of those friends of The Lighthouse who customarily make their contribution to the campaign at this particular time. It is not to be considered a solicitation of funds from those contributors who normally help us at other times of the year. The cost involved in checking lists is prohibitive and we know you will understand our desire to retain as much money as possible for the benefit of the blind people served by The Lighthouse.

A memorial gift to The Lighthouse is thrice valuable. It has great meaning to the blind people who directly benefit from it; it is an expression of trust in the stewardship of The Lighthouse; it marks the giver as one who believes in providing opportunities for his fellow men. Gifts of real estate, personal property or estates in trust may be left to The Lighthouse for general or specific purposes. You are welcome to contact The Lighthouse lawyers for free assistance in this regard.